

# DEPARTMENT OF THE NAVY MICROSOFT ENTERPRISE SOFTWARE LICENSING AGREEMENT



## AGREEMENT OVERVIEW

- **Blanket Purchase Agreement (BPA) #:** M67854-12-A-4701
- **Microsoft Reseller Name:** Softchoice
- **Effective Date:** 01 June 2012
- **Expiration Date:** 31 May 2015
- **DON Microsoft Customer Site:** <https://navy.deps.mil/peoeis/sites/pmm110/microsoft/default.aspx>  
 (CAC and .mil domain required)
- **General Services Administration (GSA) Schedule:** GS-35F-0196M
- **CAGE Code:** 3DH15
- **DUNS:** 92-902-2028

The use of DON ESLs are mandated per the 22 February 2012, DON Chief Information Officer (CIO)/Assistant Secretary of the Navy (ASN) (Research, Development & Acquisition (RDA)) and Assistant Secretary of the Navy (ASN) (Financial Management and Comptroller (FMC)) memorandum to achieve maximum cost savings.

## WHAT IS COVERED UNDER THIS AGREEMENT?

The DON Microsoft Enterprise Software Licensing (ESL) Agreement includes New License plus Software Assurance (SA); SA Only; Subscriptions; and SA Step-Up (SASU) for software products within the functional categories listed below:

Categories	Description	Examples
<b>Business Solutions</b>	Includes financial, auditing, contracting, and customer service software	Dynamics Customer Relationship Management
<b>Client Access Licenses (CALs)</b>	Gives users or devices the right to access the services of a server	Enterprise or Core CALs
<b>Developer Tools</b>	Assists programmers and administrators in customizing software options to meet requirements	Visual Studio, Expressions Studio
<b>Management Tools</b>	Provides configuration management, metrics, and asset tracking	System Center Products
<b>Office Applications</b>	E-mail, word processing, spreadsheets, presentation	Outlook, Word, Excel, Power Point, Publisher, One-Note, Access
<b>Operating Systems</b>	Controls and directs computer operations and programs	Windows 7, 8, etc.
<b>Server Software</b>	Provides network access to common and specialty applications & back-up support	Windows, SharePoint, Exchange, SQL

Categories	Description	Examples
Utility	Firewalls, security, data restoration, back-up	Forefront Protection Suite
Software Assurance	Benefits that enable a user to make productive use of the software and their investment	Upgrades, Help Desk, Planning Services, and Training
Subscriptions	Web-access applications identified as a product and not a service	Virtual Desktop Subscriptions

## VALUE TO THE DON

- Improves DON buying and negotiating power for maximum discount and cost avoidance
- Increases visibility of software assets and usage to better plan for and manage inventory and future requirements
- Standardizes the acquisition process and provides MS software and benefits to the DON customers quickly at the best prices and terms and conditions (Ts&Cs) without the need for individual purchase Justifications and Approval (J&A) documentation
- Provides a follow-on enterprise buying strategy that leverages the DON's buying power while minimizing the risk of shelf waste, promoting transferability, and increasing efficient use and management of benefits

## WHO CAN USE THE DON MICROSOFT ESL AGREEMENT?

- DON Headquarters
- Navy Programs and OPFORS
- USMC Programs and OPFORS
- All Navy and USMC bases, installations, and field activities
- Reserve components
- GSA (on behalf of DON)
- U.S. Coast Guard\*
- Contractors (on behalf of DON)\*\*

\* When operating as a part of the Navy pursuant to law. \*\*If authorized by their respective Contracting Officer in accordance with the requirements of FAR Part 51, Use of Government Sources by Contractors, and/or DFARS Part 251, Use of Government Sources by Contractors, as appropriate.

## HOW TO ORDER

The ordering of software products available on the DON Microsoft ESL Agreement is decentralized and the responsibility of each Budget Submission Office (BSO) and/or Program Office. Navy Customers should use their contracting organizations to process orders and USMC Customers should use the MCELMS and the Information Technology Strategic Sourcing (ITSS) shopping cart to process orders in accordance with FAR Part 16.505. Specific ordering guidance for the DON can be found at the following url: <https://navy.deps.mil/peoeis/sites/pmm110/microsoft/default.aspx>

## WHO SHOULD I CONTACT WITH QUESTIONS ABOUT THE AGREEMENT?

Inquiries regarding the DON Microsoft ESL Agreement may be directed to the following points of contact:

Title	Name	Phone Number	Email
Contracting Officer Representative	Patricia Lyons	+1 703 432 7452	<a href="mailto:Patricia.Lyons@usmc.mil">Patricia.Lyons@usmc.mil</a>
Contracting Officer	Alexander Roberts	+1 619 553 4487	<a href="mailto:Alexander.K.Roberts@navy.mil">Alexander.K.Roberts@navy.mil</a>

Please use this email for any requests or questions for the contractor as it relates to the DoN BPA, to include the quote request: [DONMSBPA@softchoice.com](mailto:DONMSBPA@softchoice.com)

For more information on the DON ESL Program Office (PMM-110) and additional DON ESL Agreements, please visit: <https://navy.deps.mil/peoeis/sites/pmm110/default.aspx> (CAC and .mil domain required)

